

HEALTHTRUST, INC.
STRATEGIC PLANNING COMMITTEE
Minutes of November 16, 2023

COMMITTEE MEMBERS PRESENT:

Hilchey, Susan, Dir of HR, SAU #25, <i>Chair</i>	Trahan, Sarah, Teacher, Winnacunnet High School
Stacey, Cathy Ann, Reg Deeds, Rockingham Cnty	

COMMITTEE MEMBERS UNABLE TO ATTEND:

Codling, Brigitte, Town Manager, Haverhill	Rossner, Daniel, Business Admin, SAU #48 <i>ex officio</i>
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STAFF PRESENT & PARTICIPATING:

Bodwell, Erica, Benefits & Coverage Counsel	Parker, Wendy, Executive Director
DeRoche, Scott, Acting Deputy Director	Tsiopras, George, Chief Financial Officer
Herrick, Jeanne, General Counsel	

Chair Susan Hilchey opened the meeting at 10:51 a.m.

Minutes of June 15, 2023 Strategic Planning Committee Meeting

Susan Hilchey asked if Committee members had any comments or revisions to the minutes of the June 15, 2023 Strategic Planning Committee meeting. There were no edits suggested.

MOTION by Cathy Ann Stacey, seconded by Sarah Trahan, to accept the minutes of the June 15, 2023 HealthTrust, Inc. Strategic Planning Committee meeting.

MOTION passed unanimously. Ms. Stacey abstained.

Medicare Advantage Implementation Update

Scott DeRoche was introduced by Wendy Parker to present an update on Medicare Advantage implementation. Mr. DeRoche reported that contract negotiations with Anthem were underway and that he anticipated that those would be completed by the end of the year. He further reported that staff worked closely with Anthem to ensure that the Medicare Advantage benefit plan would provide substantially the same level of benefits as currently provided under Medicomp. Where maintaining a benefit would increase the cost, historical utilization was reviewed and coverage maintained where there has been high utilization and relatively low cost, such as compression stockings, and dropped where there has been low utilization but relatively high cost. The network and drug plan were similarly reviewed. Mr. DeRoche stated that disruption for both was very low.

The prospective rates provided by Anthem will result in 50% savings on average with a range of 30% to 70% savings.

Mr. DeRoche further described communications, operations and systems planning and the timelines for those. Several questions were raised and answered.

Retreat Planning Discussion

Wendy Parker started the discussion noting that the prevalent response from the Directors was that the next retreat be held in Portsmouth. Given that, she will proceed to get three quotes from appropriate sites in Portsmouth. Ms. Parker noted that at the next meeting scheduled for March 7, 2024, the Committee would need to establish an agenda for retreat. Various ideas were discussed by the group, including

Using Publicly Available Data to Improve Targeted Communications

Gene Therapy – What's coming? What's covered, not covered? How to pay for it?
Tools to Contain Medical and Drug Spend Costs
Cybersecurity Programs
Legislative Update

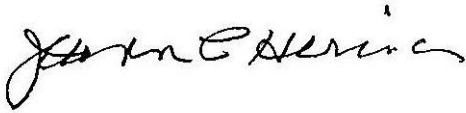
Other Business

Susan Hilchey asked if there was other business to discuss. Nothing additional was brought forward.

MOTION by Sarah Trahan, seconded by Cathy Ann Stacey, to adjourn the meeting.

MOTION passed unanimously at 12:15 p.m.

Respectfully submitted,

A handwritten signature in black ink, appearing to read "Jeanne Herrick". The signature is fluid and cursive, with a large initial "J" and a long, sweeping underline.

Jeanne Herrick