

HealthTrust, Inc.
Board of Directors Meeting
Whitefield, NH
Minutes of August 3, 2022

BOARD OF DIRECTORS PRESENT:

Stacey, Cathy Ann, Reg of Deeds, Rockingham Cnty, <i>Chair</i>	Dean, Russell, Town Manager, Exeter
Rossner, Daniel, Bus Admin, SAU #48, <i>Vice Chair</i>	Dunn, Scott, Town Admin, Gilford
Clark, Michelle, Bus Admin, SAU #66	Ford, Duane, Business Admin, SAU #67 <i>(Remote)</i>
Codling, Brigitte, Town Manager, Haverhill	Hilchey, Susan, Director of HR, SAU #25

BOARD MEMBERS UNABLE TO PARTICIPATE

Rapp, Brian, Deputy Chief, Claremont Fire Depart	Trahan, Sarah, Teacher, Winnacunnet H. School
Sheing, Jill, HR/Payroll Coord, Strafford Cnty	

STAFF PRESENT:

Bodwell, Erica, Benefits & Coverage Counsel	Parker, Wendy, Executive Director
DeRoche, Scott, Member & Enrollee Services Mgr	Simmons, Darlene, Engagement Manager
Herrick, Jeanne, General Counsel	Thompson, Jennifer, Risk & Control Officer
Kalgren, Jason, Reporting & Data Manager	Tsiopras, George, Chief Financial Officer
Olson, Barbara, Executive Assistant	

PRESENTERS PARTICIPATING:

Connelly, Melanie, Account Mgmt Executive, Anthem	Lafleur, Dr. Richard, NH Med Dir, Anthem BCBS NH
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Cathy Ann Stacey, Chair of the Board opened August 3, 2022 meeting of the HealthTrust Board of Directors at 9:04 a.m.

Cathy Ann Stacey, Daniel Rossner, and Susan Hilchey welcomed everyone. Chair Stacey stated that Duane Ford is participating remotely as it was not reasonably practical for him to attend in-person. She welcomed him and noted that there was no one in the room with him. She then invited Wendy Parker and staff to begin their presentation.

HealthTrust – At a Glance

Wendy Parker, Darlene Simmons, Scott DeRoche, Jeanne Herrick, Jason Kalgren, and George Tsiopras gave a presentation on HealthTrust’s accomplishments over the past year. They covered the post COVID Member service model and outlined the vision for additional OneSource functionality over the next 24 plus months.

The Ever-Changing Healthcare Landscape in NH – Learn what is happening and how COVID-19 has impacted the healthcare environment

Wendy Parker introduced Dr. Richard Lafleur, NH Medical Director, Anthem BCBS in NH. Dr. Lafleur reviewed the impact to NH by the many significant health care consolidations. Each of these transactions propose to create efficiencies and help control costs, but experience around the country paints a different picture. Dr. Lafleur talked about what is happening in NH, why it matters, and how insurers, purchasers, and consumers alike can make a difference.

Dr. Lafleur shared the impact and status of some of the more recent proposed or completed consolidations in New Hampshire:

- Partners HealthCare and Wentworth Douglass
- Concord Hospital, Lakes Region General Hospital and Franklin Regional Hospital
- Beth Israel-Lahey and Exeter Hospital
- Elliot Hospital and Southern NH Health
- GraniteOne Health and Dartmouth Health, and North Country Healthcare

Discussion ensued throughout. Wendy Parker thanked Dr. Lafleur for attending the retreat and his insightful presentation.

The session broke for lunch and resumed at 2:00 p.m.

Virtual Primary Care – What could an offering look like for HealthTrust?

Wendy Parker, Darlene Simmons, and Jennifer Thompson reviewed a variety of potential Virtual Primary Care (VPC) options for HealthTrust covered individuals. Similar to telehealth, VPC services are delivered through secure, HIPAA-compliant video, phone, app, and email modalities. VPC provides individuals with a broad range of primary care services including chronic condition management, acute care, and behavioral health services similar to what individuals would expect with traditional primary care providers, including establishing relationship-based care with a PCP from the comfort and convenience of the individual's own home or office. The presenters identified and shared details on four VPC models, including three offered by HealthTrust vendor partners, Anthem, Caremark, and Included Health. Discussion ensued throughout. Cathy Ann Stacey thanked staff for their presentation.

The meeting was adjourned at 2:50 p.m.

Respectfully submitted,



Barbara Olson, Executive Assistant